

### **Greaves Cotton Limited**

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#### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

_		Populte	(Rs. in Crore)				
Sr.			Quarter Ended	Standalone	Six Mont	Year ended	
		Quarter Ended			JIX III JII	iis chaca	rear engeg
No.	Particulars	30 Sep 2017	30 Jun 2017	30 Sep 2016	30 Sep 2017	30 Sep 2016	31 March 2017
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
T	Revenue from Operations	452.41	453.86	489,13	906.27	933.67	1,819.09
Ħ	Other Income	10.98	10.34	12.99	21.32	23.99	50.19
Ш	Total Income (I + II)	463.39	464.20	502,12	927.59	957.66	1,869.28
IV	Expenses  Cost of materials consumed	285.70	253.79	273.77	539.49	504.35	988.60
	Purchases of stock-in-trade	16.99	13.03	16.68	30.02	47.75	77.41
	Changes in inventories of finished goods, stock-in-trade and work-in progress	1.33	5.18	(10.54)	6.51	(12.21)	(5.89)
	Excise duty on sale of goods	1.33	47.61	50.29	47.61	94.22	184.83
	Employee benefits expense	45.24	41.64	41.12	86.88	79.96	159.32
	Finance costs	(0.19)	0.21	0.17	0.02	0.23	0.81
	Depreciation and amortization expense	14.11	11.95	11.51	26.06	22.42	46.66
	Other expenses	35.30	37.26	48.37	72.56	90.00	171.39
	Total expenses (IV)	398.48	410.67	431.37	809.15	826.72	1,623.13
v	Profit before exceptional items and tax	64.91	53.53	70.75	118.44	130.94	246.15
VI	Add: Exceptional Items	6.25	6.00	(0.08)	12.25	(2.18)	5.98
VII	Profit before tax	71.16	59.53	70.67	130.69	128.76	252.13
	Tax expense	12.20					
VIII	Current tax	23.33	17.89	19.26	41.22	35.63	69.77
	Deferred tax (credit) / charge	(1.36)	0.47	0.37	(0.89)	0.07	(1.75)
ıх	Profit from continuing operations after tax (VII - VIII)	49.19	41.17	51.04	90.36	93.06	184.11
X	Profit/ (Loss) from discontinued operations	43.13	**	0.32	*	(3.18)	(3.50)
XI	Tax of discontinued operations		-	(0.11)		(0.09)	0.02
	Profit/ (Loss) from discontinued operations after tax (X-XI)	-		0.21		(3.27)	(3.48)
		40.10	41.17	51.25	90.36	89.79	180.63
XIII	Profit for the year (IX + XII)	49.19	41.17	31.23	50.30	69.79	180.63
ΧIV	Other Comprehensive Income						
	(i) Items that will not be reclassified to profit or loss						
	Remeasurements of the defined benefit plans : Gains	0.26	0.25	0.32	0.51	0.65	1.01
	(ii) Income tax relating to Items that will not be reclassified to profit or loss	(80.0)	(0.09)	(0.11)	(0.17)	(0.22)	(0.35)
	Other Comprehensive Income for the year (XIV)	0.18	0.16	0.21	0.34	0.43	0.66
χv	Total Comprehensive Income for the year (XIII + XIV)	49.37	41.33	51.46	90.70	90.22	181.29
XVI	Pald up Equity Share Capital (Face value of Rs. 2 each)	48.84	48.84	48.84	48.84	48.84	48.84
YVII	Other Equity						872 13
	other Equity						
XVII	Earnings per equity share of Rs. 2 each (for continuing operations):  Basic / Diluted	2.01	1.69	2.09	3.70	3.81	7.54
XIX	Earnings per equity share of Rs. 2 each (for discontinued operations):  Basic / Diluted	-	=	0.01	2	(0.13)	(0.14)
XX	Earnings per equity share of Rs. 2 each (for discontinued & continuing operations):  Basic / Diluted	2.01	1,69	2.10	3 70	3.68	7.40









## SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

(Rs. in Crore)

	Standalone Results (Rs. in Crore)							
Particulars	Quarter Ended			Six Month	Year ended			
	30 Sep 2017 (Unaudited)	30 Jun 2017 (Unaudited)	30 Sep 2016 (Unaudited)	30 Sep 2017 (Unaudited)	30 Sep 2016 (Unaudited)	31 March 2017 (Audited)		
1. Segment Revenue a.Engines	433.88	438.96	477.56	872.84	903.99	1,756.48		
b.Others	18.53	14.90	11.57	33.43	29.68	62.61		
b.others	452.41	453.86	489.13	906.27	933.67	1,819.09		
Less: Inter-Segment revenue	*	£	*	8		2		
Net sales/Income from operations	452.41	453.86	489.13	906.27	933.67	1,819.09		
2. Segment Results (Profit after exceptional items, before Tax, Interest & Finance charges) (Refer Note 1)								
a.Engines	74.40	61.75	78.88	136.15	141.10	270.95		
b.Others	0.96	0.24	0.29	1.20	3.47	4.93		
Total	75.36	61.99	79.17	137.35	144.57	275.88		
Less: Unallocable Expenditure:	0.19	(0.21)	(0.17)	(0.02)	(0.23)	(0.81)		
(i) Interest and Finance charges (ii) Other expenditure (Net of Other Income)	(10.64)	(8.25)	(8.33)	(18.89)	(15.58)	(31.44		
(ii) Other expenditure (Net of Other Income) (iii) Exceptional Items (Unallocable Segment)	6.25	6.00	(8.55)	12.25	(13.50)	8.50		
Profit before Tax	71.16	59.53	70.67	130.69	128.76	252.13		
3. SEGMENT ASSETS								
a.Engines	734.96	726.82	692.48	734.96	692.48	681.07		
b.Others	28.94	27.49	20.66	28.94	20.66	31.85		
	763.90	754.31	713.14	763.90 539.83	713.14 587.71	712.92 517.21		
Unallocable Assets	539.83	539.10	587.71	559.65	367.71	517.21		
Total Assets of Continuing Operations Assets of Discontinued Operations	8.98	8.98	8.98	8.98	8.98	8.98		
TOTAL ASSETS	1,312.71	1,302.39	1,309.83	1,312.71	1,309.83	1,239.11		
4. SEGMENT LIABILITIES								
a.Engines	280.73	259.35	269.42	280.73	269.42	233.32		
b.Others	12.92	12.94	9.31	12.92	9.31	16.52		
	293.65	272.29	278.73	293.65	278.73	249.84		
Unallocable Liabilities	51.50	67.80	83.64	51.50	83.64	68.30		
TOTAL LIABILITIES	345.15	340.09	362.37	345.15	362.37	318.14		

For Identification
Deloitte Haskins & Sells LLP

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#### NOTES:

	Standalone Results						
Exceptional Items constitute Income / (Expenses)		Quarter Ended		Six Month	Year ended		
	30 Sep 2017 (Unaudited)	30 Jun 2017 (Unaudited)	30 Sep 2016 (Unaudited)	30 Sep 2017 (Unaudited)	30 Sep 2016 (Unaudited)	31 March 2017 (Audited)	
ENGINE:			- 10000000		( undudited)	inddited	
Employee Separation Cost			(0.08)		(4.05)	(4.23)	
Sub-total_			(0.08)		(4 05)	(4.23	
OTHER:	1					110000	
Employee Separation Cost		727				(0.16	
Profit on sale of intangibles / properties	*	141			3.25	3.25	
Provision for Inventory devaluation	- 2	- 31			(1.38)	(1.38	
Sub-total_		97	2		1.87	1.71	
UNALLOCABLE:							
Profit on sale of intangibles / properties	6.25	6.00	8	12.25	32	13.10	
Employee Pension Scheme						(4.60)	
Sub-total Sub-total	6.25	6.00		12.25	*	8.50	
Total	6.25	6.00	(0.08)	12.25	(2.18)	5.98	

#### 2 Statement of Assets and Liabilities:

	Stand	(Rs. in Cror
	As at 30th Sep 2017	As at
ASSETS	30th 3ep 2017	31st March 2017
Non-current assets		
(a) Property, Plant and Equipment	246 95	250.3
(b) Capital work - in - progress	7.07	7.9
(c) Investment Property	3.76	3.8
(d) Other Intangible assets	34 86	37.7
(e) Intangible assets under development	12.71	6.7
(f) Financial Assets	12.71	9,1
(i) Investments		
(a) Investments in subsidiaries	0.29	0.2
(b) Other investments	281 41	271.8
(ii) Other Financial Assets	7.07	7.0
(g) Income Tax Assets (Net)	21.95	18.6
(h) Other non - current assets	6.91	5.6
Total non-current assets	622.98	610.1
Current assets		
(a) Inventories	130 40	129 4
(b) Financial Assets	130.40	129 4
(i) Investments	140.75	405.44
(ii) Trade receivables	314.80	135.1
(iii) Cash and cash equivalents		270 2
(iv) Bank balances other than (iii) above	974	10.0
(v) Other financial asset	3 17	2.6
(c) Other current assets	42.81	37.8
(d) Assets classified as held for sale	39.08	34.6
Total current assets	8.98 689.73	8.98 628.94
Total Assets	1,312.71	1,239.11
EQUITY AND LIABILITIES		
EQUITY	,	
(a) Equity share capital	48.84	48.84
(b) Other equity	918.72	872.13
Total equity	967.56	920.97
IABILITIES		
Von-current liabilities		
(a) Provisions	11.13	10.07
(b) Deferred lax liabilities (Net)	16.39	17 28
(c) Other non - current liabilities	0.35	11 23
Total non-current liabilities	27 87	27.35
current liabilities		
(a) Financial Liabilities		
(i) Trade payables		
- Total outstanding dues of Micro, Small and Medium		
Enterprises		
	29 55	30.58
- Total outstanding dues of creditor's other than Micro,		
Small and Medium Enterprises	204 57	189 27
(ii) Other financial liabilities	29.48	32 25
(b) Provisions	12.22	10.98
(c) Current Income Tax Liabilities (Net)	9.00	4.35
(d) Other current liabilities	32 46	23.36
Total current liabilitles	317.28	290 79
otal Equity and Liabilities	1,312.71	1,239,11











3 Consequent to the introduction of Goods and Service Tax (GST) with effect from 1st July 2017, Central Excise, Value Added Tax (VAT) etc. have been subsumed into GST. In accordance with Ind-AS 18 on Revenue and Schedule III of the Companies Act, 2013, unlike Excise Duties, levies like GST, VAT etc. are not part of Revenue. Accordingly, the figures of the period upto 30th Jun 2017 are not strictly relatable to those thereafter. The following additional information is being provided to facilitate such understanding

(Rs. in Crore)

	Standalone Results						
Particulars	Quarter Ended			Six Month	Year ended		
	30 Sep 2017 (Unaudited)	30 Jun 2017 (Unaudited)	30 Sep 2016 (Unaudited)	30 Sep 2017 (Unaudited)	30 Sep 2016 (Unaudited)	31 March 2017 (Audited)	
Revenue from Operations (A)	452.41	453.86	489.13	906.27	933.67	1,819.09	
Excise duty on sale (B)	397	47.61	50.29	47.61	94.22	184.83	
Revenue from Operations excluding excise duty on sale (A-B)	452.41	406.25	438.84	858.66	839.45	1,634.26	

4. The figures for the corresponding previous period have been regrouped wherever necessary, to make them comparable with the figures of the current period

5. The above financial results were reviewed by the Audit Committee on 31st October 2017 and were thereafter approved by the Board of Directors on 1st November 2017 and subjected to limited review by the Statutory Auditors.

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For GREAVES COTTON LIMITED

(NASESH BASAVANHALLI) MANAGING DIRECTOR & CEO

For Identification Deloitte Haskins & Sells LLP

Place : Mumbai Date : 1st November, 2017

# Deloitte Haskins & Sells LLP

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th-32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

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## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF GREAVES COTTON LIMITED

 We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Greaves Cotton Limited ("the Company"), for the quarter and six months ended September 30, 2017 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
's Registration No. 117366W/W-100018

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(Firm's Registration No. 117366W/W-100018)

Rupen K. Bhatt Partner

(Membership No. 46930)

MUMBAI, November 1, 2017

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